



C-Suite Executive Program

CTO & Al Leadership Programme

Master platform strategy, production Al, P&L ownership, and boardroom influence.

24 Weeks

Dual Certification and Double Alumni Status

Powered by

upGrad

The CTO Role Has Changed.



What CTOs Did 5 Years Ago

- Build systems and manage engineering teams
- Execute roadmaps set by product/business
- Report to CEO on technical delivery

What Boards Expect From CTOs Today

- Drive business strategy through technology bets
- Own P&L, prove ROI, speak CFO/investor language
- Scale production Al systems that create moats
- Exercise boardroom influence alongside CEO and CFO

THE GAP

Many senior tech leaders have the technical depth but lack the strategic toolkit, financial fluency, and executive presence the modern CTO role demands.

> This programme bridges that gap in 24 weeks.

From Tech Leader to CTO

Your 24-Week Transformation



Week 0

You're a technical leader ready to elevate

Months 1-3 (IIIT-B)

- Master platform architecture
- > Cyber-governance
- > Enterprise Al
- > Production MLOps

Bridge Session

Learn To Translate Tech Into Business Value

Months 4-6 (IIMU)

- › Develop Strategic Vision
- > P&L Ownership
- > Boardroom Influence
- → Org Design

Week 24

- › Build a Board-Ready Strategic Dossier
- Craft a concise, compelling technology strategy storyline
- Earn DoubleExecutive AlumniStatus

THE OUTCOME

You walk away with technical depth, strategic frameworks, financial fluency, executive presence and a board-ready portfolio proving you're ready to lead at the C-suite.

8 Modules | One Board-Ready Strategic Dossier



Tech & AI Leadership

IIIT-B

Build the deep-tech and AI engineering capabilities every modern CTO must command

- > Cloud-native & distributed systems
- > Cyber resilience & trust engineering
- > Data foundations for GenAl & RAG
- MLOps, LLMOps, RAG Systems & Agentic AI



Learn to design, deploy and lead AI transformation through hands-on, real-world immersions

- 2-Day Al Success Planning Workshop at IIIT-B
- > 1-Day Microsoft AI Leadership Immersion
- CTO-level AI problem framing & prototyping
- Enterprise Al governance, ethics & operating frameworks



Business, Strategy & P&L Leadership

IIMU

Transform from engineering leader → enterprise leader

- AI-led business & product strategy
- P&L ownership & technology economics
- > Executive influence & boardroom communication
- Designing high-performance, Al-ready tech orgs



Capstone

Build a Board-Ready Strategic Dossier

Culminate your journey by building your Strategic CTO Dossier that proves you're ready for the C-suite.

- > Full boardroom-ready CTO deck
- Craft a concise, compelling technology strategy storyline
- > AI & Technology Strategy Blueprint
- Use it in CTO interviews & leadership reviews

Program Highlights

India's Only Dual-School CTO Program That Combines Deep-Tech Mastery, Production Al, P&L Ownership & Boardroom Leadership



Blended Learning Format

Program includes
live sessions every weekend +
recorded pre-work



Hands-On CTO Dossier Development

3–4 hrs/week of guided project work to build your Strategic CTO Dossier



Total Commitment

~7 hrs/week across 24 weeks 160+ total learning hours



2 Transformative Immersions

Al Success Planning Workshop at IIIT-B Microsoft Al Leadership Immersion



Real-World Projects & Simulations

Al system blueprinting, architecture decisions, crisis management, ROI modeling, strategy decks



Double Executive Alumni Status

from IIIT-B and IIMU



CXO-Led Mentorship

Guidance from CTOs, tech leaders & industry experts



Elite Peer Network

Directors, VPs, Engineering Leaders & Founders from top organizations

Why This is India's Best CTO & Al Leadership Programme



- Dual Tech + Business School Programme
 Technical depth combined with strategic
 leadership training.
- Production Al, Not Theory
 Learn MLOps, LLMOps, and how to
 industrialize Al from pilots to scale.
- Board-Ready Strategic Dossier
 A board-ready strategy portfolio designed
 for CXO-level discussions.
- P&L Ownership & FinOps Mastery
 Learn tech economics, cloud costing,
 Al model ROI, and M&A due diligence.
- Product-Tech Partnership Training
 Get explicit CTO-CPO collaboration
 experience and frameworks.
- 3 Days of Experiential Learning
 Workshops, Microsoft immersion, and board-style presentations.
- Dual Alumni Networks
 Join IIIT-B and IIM-U executive communities
 for long-term career leverage.

HOW WE COMPARE

Compared to business school programmes: deeper production Al and MLOps training

Compared to tech-only programmes: greater focus on P&L, strategy, and leadership

Compared to global executive programmes: equivalent rigor at a fraction of the cost

The Only Programme That Unites India's Premier Tech Institute With A Globally-Ranked Business School



India's Leading Al & Technology Institute

- A+ NAAC Accredited
- 5004 research papers, 100+ patents

What You Master

- Platform architecture
- Production AI & MLOps
- Cyber-governance & security
- 2-Day Al Success Workshop on campus



Globally Recognized Business School

- ► AACSB Accredited (Top 6% globally)
- Featured in FT & QS Rankings for 6 years

What You Master

- Strategic vision & product-tech partnerships
- P&L ownership & FinOps
- Boardroom influence & communication
- Organization design at scale
- Final campus capstone presentation

BRIDGE SESSION

Co-Taught by Both Schools



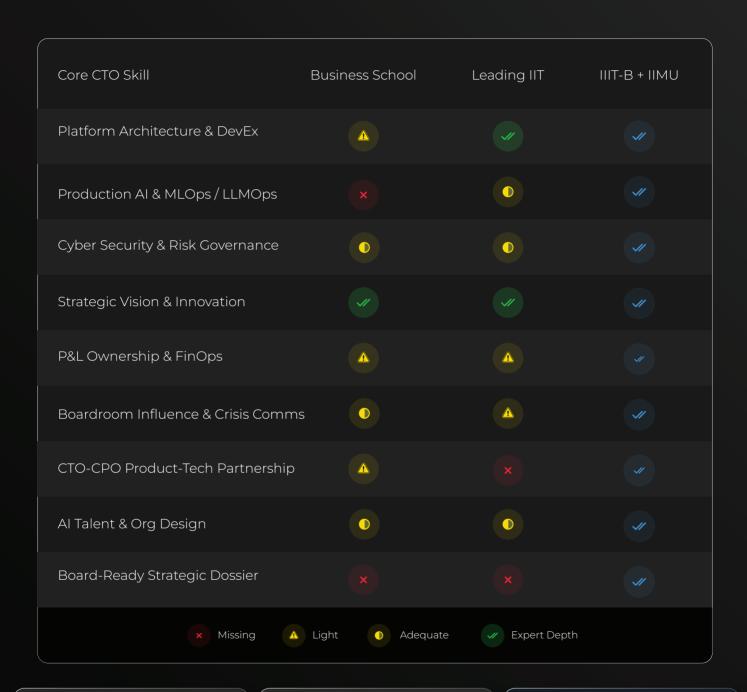






The Only Program With Expert Depth Across All 9 CTO Skills

A curriculum comparison based on public data from leading CTO programs in India (2025)



Business Schools

- + Strategy, leadership, comms
- Production AI, platform eng, MLOps
- 20+ modules spread thin

Tech Institutes

- + Emerging tech, Al theory
- P&L, boardroom, org design
- Limited financial fluency

IIIT-B + IIMU

- Technical mastery (platform, AI)
- ✓ Strategic leadership (P&L, board)
- ✓ 8 focused modules, expert depth

Learn From Academic Leaders & Industry Experts

Programme Directors (IIMU)



Prof. Kunal Kamal Kumar Programme Director, IIMU



Teaches: Boardroom Influence, Executive Communication, Crisis Leadership



Prof. Shankar PrakashProgramme Director, IIMU



Teaches: Strategic Vision, P&L Ownership, Technology as Business Driver

Technology Faculty (IIIT-B)



Prof. Chandrashekar RamanathanDean (Academics), IIIT-B



Teaches: Platform Architecture, Cloud Strategy, Enterprise Systems



Prof. G. SrinivasaraghavanProfessor, IIIT-B | Former CTO



Teaches: Platform Engineering, DevEx, SRE



Prof. V. Sridhar Professor, IIIT-B



Teaches: Cyber-Governance, Regulatory Foresight, Policy & Compliance

AI & Data Practitioners



Dr. Dakshinamurthy V. Kolluru

Managing Director, TekFrameworks Teaches the 2-day Al Success Workshop



Dr. Sridhar Pappu

Partner, TekFrameworks

Teaches: Enterprise Data Strategy, Al Readiness

Detailed Curriculum

IIIT-B (Months 1-3)

Module 1: Next-Gen Platform Engineering: Cloud, APIs & Distributed Systems

Weeks 1-3

What You'll Master

- Cloud-native architecture, modular monoliths vs microservices, multi-cloud & hybrid strategy
- Build-Buy-Partner decision frameworks; TCO, vendor lock-in, time-to-value
- API-first platforms, event-driven systems, data streaming & ecosystem governance
- ▶ Platform engineering, IDPs, DevEx, SRE, observability frameworks

Deliverable: Platform Architecture Blueprint

Module 2: Cyber Resilience for Al-Driven **Enterprises: Risk, Compliance & Trust Engineering**

Weeks 4-6

What You'll Master

- **■** Board-level security governance (KIST, ISO 27001, SOC 2), material risk reporting
- Business continuity, disaster recovery, chaos engineering, resilience for cloud and AI failure modes
- Enterprise technology risk frameworks: operational, cyber, third-party & model risk
- Vendor & supply chain security, Zero-Trust principles
- Al governance: DPDP, EU Al Act, audit trails, guardrails & regulatory foresight

Deliverable: Technology Risk & Security Governance Framework

Module 3: Building Al-Ready Data Foundations: **GenAl, RAG & Enterprise Architecture**

Weeks 7-9

What You'll Master

- Data as strategic asset: building competitive moats, data products, real-time & analytical stacks
- ➤ Al readiness diagnostics, maturity models, change levers & opportunity identification
- Responsible Al governance: fairness, transparency, human-in-the-loop patterns
- Enterprise AI architecture: from classical ML through GenAl to Agentic Al workflows, RAG systems, and vector databases

Deliverable: Enterprise Al Opportunity Map

Module 4: Scaling Al: MLOps, LLMOps, **RAG Systems & Agentic AI Workflows**

Weeks 10-12

What You'll Master

- End-to-end AI lifecycle: CI/CD for ML, model registries, monitoring, drift detection, and retraining strategies
- ▶ Why most AI pilots fail to scale: identifying barriers, clarifying ROI, establishing ownership models, and building Centers of Excellence
- ▶ Integrating AI into products and workflows with clear SLAs, SLOs, and latency versus cost trade-offs
- GenAl and Agentic Al in production: RAG architectures, safety guardrails, LLMOps, prompt evaluation, and continuous improvement

Deliverable: Al Initiative Pipeline & Implementation Roadmap

Bridge Session (Co-Taught by IIIT-B + IIMU) Strategic Value Mapping: Turning AI & Platform Ideas into **Business Outcomes**

- Building investment cases for platform and Al initiatives with clear ROI frameworks

Translating technical metrics into business KPIs and strategic value narratives

- Product-tech partnership models for strategic alignment.
- Preparing for business-focused module deliverables

IIMU (Months 4-6)

Module 5: Building Enterprise Vision: Product, **Innovation & Digital Strategy**

Weeks 13-15

What You'll Master

- Strategic versus operational thinking: technology vision, strategic anchors, and value-driver mapping
- CTO-CPO product partnership, roadmap governance, and Al-infused product strategy

Backcasting for long-term vision: multi-year sequencing and disruption-timing decisions

- Innovation portfolios: Core, Adjacent, and Transformational initiatives with innovation accounting and stage-gate governance
- ▶ Platform versus pipeline economics, network effects, and digital moat design

Deliverable: 18-24 Month Technology & Product Strategy Roadmap

Module 6: Financial Leadership for CTOs: Tech ROI, P&L Ownership & Financial Value Creation

Weeks 16-18

What You'll Master

- Technology as a P&L center: revenue, margin, and risk levers with disruptor versus incumbent valuation dynamics
- FinOps mastery: cloud unit economics, AI model costing, and API or data monetization models
- ROI frameworks, real-options valuation, risk-adjusted investment bets, and transformation sequencing Cross-functional budgeting across business lines with governance cycles
- M&A tech due diligence: architecture quality, data integrity, technical debt assessment, IP evaluation, and synergy capture

Deliverable: Technology Investment Case & Valuation Narrative

Module 7: CTO Executive Presence: Strategic Storytelling, Influence & Decision Leadership

Weeks 19-21

What You'll Master

- Executive narratives: crafting platform and AI transformation story arcs with narrative compression and executive briefing techniques
- Board-level investment cases: structure, sequencing, objection handling, and
- Communicating AI risk: fairness, privacy by default, governance frameworks, and responsible AI as a trust asset
- Crisis communication, executive presence, stakeholder navigation, and coalition-building

Deliverable: Board-Ready CTO Presentation Deck synthesizing technology strategy, AI roadmap, investment logic, and risk governance

Module 8: Building & Leading the Al-Ready **Tech Organization**

Weeks 22-24

What You'll Master

- Organization design: platform, product, and Al guild models with diagnostics for efficiency, ownership clarity, and decision bottlenecks
- Al talent strategy: skills architecture, performance frameworks, and talent sourcing models (buy, build, partner)
- Leading transformation: culture-behavior alignment, operating rhythms, and coalition orchestration
- Inclusive leadership, psychological safety, cultural intelligence, and human-Al collaboration patterns
- Running AI and GenAI experiments safely at scale within a learning organization

Deliverable: AI-Ready Organization & Talent Blueprint with culture, capability, and leadership enablers for 18-24 months ahead

Experiential: 1-Day Microsoft Al Immersion (Bangalore)

2-Day Al Success Planning & Strategy Workshop (IIIT-B Campus)

Integrated Capstone: CTO & Al Strategic Dossier

- Technology Risk & Security Governance Framework
- Enterprise Al Opportunity Map
- Al Initiative Pipeline & Implementation Roadmap Technology & Product Strategy Roadmap (18-24 months)
- Technology Investment Case & valuation Narrative
- Board-Ready CTO Presentation Deck
- Al-Ready Organization & Talent Blueprint

Enterprise Case Studies That Define Al-First Leadership



Maersk

Al-Optimized Global Shipping

How much can be saved when Al plans every voyage, fuel burn, and maintenance cycle across the world's largest shipping fleet?



Unilever

Demand Forecasting Weeks Before Weather Hits

How does an FMCG giant prepare production when algorithms predict demand spikes (like ice cream) weeks before heatwaves hit?



Deutsche Bank

Lifting a Live FX Trading Platform onto Distributed Cloud

What does it take to move a global trading system to distributed cloud without dropping a single trade or breaking compliance?



Walmart

Digital Twins for Every Store

What kind of tech stack keeps every shelf, aisle, and product mirrored digitally, with algorithms directing micro-level inventory moves?



Gap Inc.

Fashion Powered by a Unified AI Brain

What happens when design, demand forecasting, and omnichannel marketing are run from a single AI brain built on Google Cloud?



Marks & Spencer

Real-Time Personalisation at Scale

How do you turn a legacy loyalty card into a real-time personalization engine that adapts offers for millions of shoppers instantly?



Nike

Predicting What Sells Before It Exists

How do sneaker launches get planned when models can predict which design, colorway, and size will sell out even before production?



American Express

Real-Time Fraud Detection at Billion-Transaction Scale

How do you decide in milliseconds whether to approve or block a transaction when the cost of a wrong decision is enormous?



JPMorgan Chase

Al Watching Every Contract, Payment & Fraud Signal

What happens when every transaction, contract, and anomaly is scanned continuously by models that never sleep?

Disclaimer: This document does not present an exhaustive list of assignments and projects, and the contents are subject to change based on industry trends and institutional mandates.

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From Classroom To Boardroom 3 Days Of Immersive, Hands-On Leadership Experiences

1-DAY MICROSOFT AI IMMERSION Microsoft Campus, Bangalore | Weeks 10-12

Real-World AI at Enterprise Scale















- Fireside chat
 Learn from Microsoft's AI and cloud leadership about building AI-first organizations
- Technical deep dive
 GenAl architectures, Agentic
 Al workflows, LLM operations at global scale
- Reference architectures
 How Microsoft and partners deploy production Al systems reliably

- Innovation hub tour
 See cutting-edge AI/ML implementations
 transforming industries
- PoC blueprinting
 Interactive session
 designing proof-of concepts for your
 business context

Outcome: Reference architecture framework and PoC blueprint you can immediately apply

Disclaimer: The agenda for the Microsoft Immersion is indicative and could be subject to change. The detailed agenda would be shared after the batch start.

2-DAY AI SUCCESS AND STRATEGY WORKSHOP IIIT-B Campus | Weeks 10-12

Led by Dr. Dakshinamurthy Kolluru and Dr. Sridhar Pappu Apply the DARWIN Framework to Your Organization















Define

Identify high-impact, businessaligned AI opportunities

Assess

Evaluate data readiness, technical feasibility, and ROI potential

Rapid prototype

Build GenAl/Agentic Al concepts with hands-on guidance

Work

Design integration into existing workflows with measurable KPIs

Infrastructure

Select cloud, MLOps, and LLMOps stack for experimentation through production

Navigate

Engineer responsible AI with fairness, transparency, and bias mitigation

Outcome: Prioritized Al initiative pipeline and implementation roadmap validated by expert practitioners

Your Board-Ready CTO Portfolio:

Across every module, you build a real CTO strategy for your own organization.



What's Inside Your Strategic Dossier

- Platform
 Architecture Blueprint
 (Module 1)
- Technology Risk & Security
 Governance Framework
 (Module 2)
- Enterprise Al
 Opportunity Map
 (Module 3)
- Al Implementation Roadmap with KPIs (Module 4)

- 71 18-24 Month Technology & Product Strategy
 (Module 5)
- Investment Case with Financial Modeling & ROI (Module 6)
- Board-Ready Executive
 Presentation Deck
 (Module 7)
- Al-Ready Organization & Talent Design
 (Module 8)

This Isn't An Academic Exercise

- Use it to present to your CEO and board
- Show it in CTO job interviews as proof of strategic thinking
- Apply it immediately to transform your organization
- Faculty-validated, board-tested through final boardroom presentation

Join Two Elite Executive Alumni Networks





- Access to annual alumni events, tech talks, research seminars
- Networking opportunities with AI researchers, tech entrepreneurs, and engineering leaders





- A permanent lifetime mail id with iimu.ac.in domain will be provided
- Invite to Alumni events across cities for networking with overall institute alums
- Lifetime ID card

alumni membership fee

- IIMU alum will be provided with a health card with unique benefits
- Any newsletters or articles released by IIMU will be shared/circulated with them
- Any program (non-degree) under ExEd will attract a 10% discount for the Alumni of IIMU
- As a stakeholder, ExEd Alumni will have the privilege to represent IIMU in participating in the ranking process of FT. A questionnaire will be sent to select Alumni for filling the data
- Select Alumni in senior positions may be invited for mentoring under L&D for the full-time students
- Will have access to yearly magazines part of IIMU releases

Disclaimer: Executive Alumni status of IIIT-B is subject to the paying of an annual executive

For The First Time, Two Academic Leaders Unite To Certify The Future Of Tech Leadership.







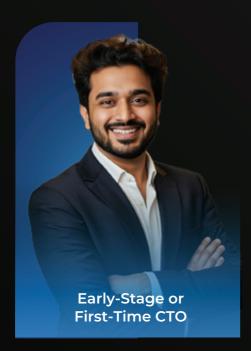
Is This Programme Right For You?

Designed for Senior Tech Leaders Ready to Lead at the C-Suite



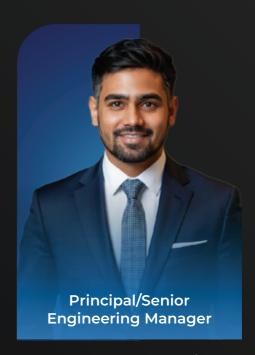
You lead teams but want to shape business strategy

You need P&L thinking, boardroom skills, cross-functional leadership



You have the title but need to elevate strategic impact

You want frameworks for board comm, org design



You're on the path to VP/CTO but need to build executive presence

You want to learn platform arch, Al strategy, financial modeling



You're building an AI-first product or platform company

You need to professionalize tech strategy and architecture

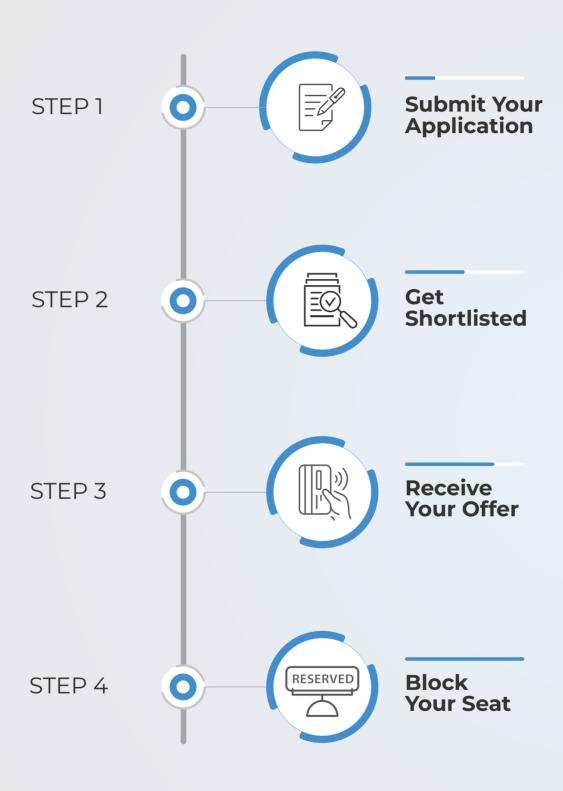
Eligibility Requirements

- Bachelor's degree (any discipline)
- Minimum 8 years of professional experience

Admissions & How To Apply

Eligibility Criteria

Bachelor's Degree with a minimum of 8 years of work experience





upGrad LET'S TALK